



Vendor Relationship Manager - Men's Fashion Category

- **Vacancy for:** 1
- **Posted on:** July 10, 2018
- **Deadline:** July 20, 2018, 11:55 p.m.

Basic Job Information

Job Category	: General Mgmt. / Administration / Operations
Job Level	: Top Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than 2 years

Job Description

- Maintaining attractive content for a large and diverse portfolio of Men's Shoes Category
- Ensuring all product page data is structured in line and manage price competitiveness, assortment and stock availability
- Visit vendors to inspect products, communicate any product or price questions, negotiate contracts to get the desired pricing, analyze multiple vendors to decide which to use for a particular products.
- Communicate with marketing team on promotions and campaigns
- Liaising with suppliers concerning details of new and existing products, ensuring consistency of the categories (pricing, products, banners, brands)
- Ensuring the correct product images are displayed, arranging new photography where necessary
- Collaborating with the production team on uploading new products on the website
- Maximizing the effectiveness of current product pages; ensuring they are fully optimized
- Managing and driving customer reviews and assisting with wider team with commercial report building in Excel
- Working with cross-functional teams to resolve any issues impacting brand performance on Daraz (operations, fulfillment services, marketing, finance etc.)

Knowledge, Skills and Abilities:

- Bachelor's / Master's degree in any stream preferably Math's/Science background
- Minimum 2 years of experience in Trade which could be retail, distribution or something relevant
- Excellent interpersonal and communication skills, both written and verbal with proven ability to represent your organization in external meetings
- Negotiation track-record and demonstrated ability to influence others
- Must be a good communicator and negotiator and have interpersonal skills to effectively maintain vendor relationships
- Demonstrated ability to handle multiple tasks, prioritize them and meet deadlines
- Team spirit and enthusiasm about learning

What we offer:

- International working environment in a start-up setting, and a unique opportunity to learn from the best in ecommerce and online marketing
- Rigorous training and exposure in team management, leadership, online marketing, business analytics and operations
- Five days a week (**Monday to Friday**), **9 AM to 6 PM** working hours
- Benefit package: Provident Fund, Gratuity, Fuel Expenses, Mobile top ups and data pack, Employee Discount Voucher and Accidental Insurance, Medical Insurance, Full annual health check-up

Applying Procedure:

- Email with your **CV** as an attachment to jobs@daraz.com.np. Your email needs to serve as a cover letter

- Include in the subject field of the email the title of the job you are applying for
 - If you have been referred by current or past Daraz employees, please mention the referer's full name and contact information
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Applying Procedure

Apply Link : <https://merojob.com/vendor-relationship-manager-mens-fashion-category/>

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