



Sales & Social Business Developer

- **Vacancy for:** 1
- **Posted on:** Oct. 31, 2017
- **Deadline:** Nov. 16, 2017, 11:55 p.m.

Basic Job Information

Job Category	: General Mgmt. / Administration / Operations > Business/Product Development, Sales and Marketing, Marketing communication, Business Development/ New Accounts
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Kathmandu, Central Development Region, Nepal
Offered Salary	: NRs. 35,000 - 65,000 Monthly

Job Specification

Education Level	: Graduate (Masters)
Experience Required	: Not Required
Professional Skill Required	: Social Work Experience, Sales & Marketing Experience, Business Development, Communication

Job Description

Build up Nepal was started right after the earthquakes with the goal to help rural villages rebuild. We believe the best way to rebuild Nepal is by empowering local people and using local materials. Together with INGOs/NGOs and local entrepreneurs we provide machines and training for rural communities, teaching them to rebuild their own village.

Read more about our work on our website: www.buildupnepal.com

As part of the Build up Nepal team you will be working with reconstruction in rural areas supporting local entrepreneurs to take lead in rebuilding their own villages. We have started to introduce a new technology for efficient stone cutting in Nepal with great potential. We are looking for a highly driven and motivated person to take lead in introducing this new technology across Nepal. The work is focused on reaching out to and working with local entrepreneurs in rural areas to help them establish and develop small reconstruction enterprises.

The job involves mobilizing the community and working to follow up each project to ensure that every entrepreneur and village succeeds in their reconstruction effort. You will be working closely together with our engineers who will be providing the technical expertise, support, trainings etc. to the entrepreneurs and communities. The work is based from our office near Patan Dhoka but also involves much travel to rural areas and communities.

Responsibilities:

- Reaching out to and identifying potential entrepreneurs
- Introducing new efficient stone cutting technology in Nepal
- Securing sales of machines and equipment
- Supporting entrepreneurs to build successful enterprises
- Follow up and monitoring the progress in each village
- Identifying what support they need to succeed
- Report writing and M&E
- The job is 50% in field and 50% from our office in Patan

We are looking for a person who shares our vision and is ready to walk the extra mile for the reconstruction of remote villages. We are looking for someone with perfect communication skills in both Nepali and English. You also need to be highly motivated and have a passion to make a difference. Previous experience from sales and business development is required. Academic degree within the same is also required (Bachelors as a minimum). What we offer:

- Dynamic work in an entrepreneurial organization
- The chance to make an impact in Nepal
- The chance to develop and excel at your work

" Join our team and be a part to of rebuilding Nepal."

Applying Procedure:

Interested and eligible candidates are requested to forward their updated CV mentioning the position applied to at info@buildupnepal.com

OR,

Applying Procedure

Apply Link : <https://merojob.com/social-business-developer-for-reconstruction/>

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