

**A REPUTED
COMPANY**

Sales/Back Office Manager

- **Vacancy for:** 1
- **Posted on:** Feb. 12, 2018
- **Deadline:** Feb. 21, 2018, 6:30 p.m.

Basic Job Information

Job Category : Sales / Public Relations > Sales/ Marketing, Administration
Job Level : Senior Level
Employment Type : Full Time
Job Location : Birgunj, Central Development Region, Nepal
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 2 years

Other Specification

- Should be a graduate from a commerce back ground
 - Should have good knowledge in Excel
 - 1 Month Training to be provided in India
 - Should be well organized
 - Needs to have good product knowledge
-

Job Description

- Create and implement effective direct sales strategies and lead nationwide direct sales personnel toward achievement of corporate sales objectives
 - Develop competencies and processes required to create an effective and efficient sales
 - Provide leadership through effective communication of vision, active coaching and development while comparing sales results to goals and taking appropriate action to correct when necessary
 - Provide sales management, budget control, compensation programs and incentive planning
 - Provide supervision through field visits, observations and measurement of results to include performance appraisals and salary reviews
 - Prepare monthly, quarterly and annual sales forecasts.
 - Maintain competitive knowledge to create and adjust sales strategies
-

Applying Procedure

Apply Link : <https://merojob.com/salesback-office-manager-2/>

Generated By

