

Sales Representatives



- **Vacancy for:** 1
- **Posted on:** Nov. 6, 2018
- **Deadline:** Nov. 20, 2018, 5 p.m.

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: Negotiable

Job Specification

Education Level : Higher Secondary (+2/A Levels/Ib)
Experience Required : More than or equal to 2 years

Other Specification

- Minimum +2 level degree or equivalent
- At least 2 year of work experience as a sales representative in pharmaceuticals industry
- Excellent knowledge of MS Office
- Highly motivated and target driven with a proven track record in sales
- Excellent selling, communication and negotiation skills
- Holding 2-wheeler driving license is a must

Job Description

- Present, promote and sell products using solid arguments to prospective customers
- Perform cost-benefit and needs analysis of existing/potential distributor, relaters to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Supply management with reports on primary and secondary level sales data, customer needs, problems, interests, competitive activities, and potential for new products
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

Applying Procedure

Suitable candidates meeting the above criteria are requested to send their CV and covering letter to MSNPRecruitment@mariestopes.org.np by **November 20, 2018, 5:00 PM.**

Only shortlisted candidates will be invited for further selection process. You are requested to clearly mention the position you are applying for in the subject of the email.

MSPT reserves all rights to qualify/disqualify applications in any case. MSPT accepts applications from Nepalese citizens only.

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