

# Sales Representatives



- **Vacancy for:** 1
- **Posted on:** Nov. 6, 2018
- **Deadline:** Nov. 20, 2018, 5 p.m.

## Basic Job Information

Job Category : Sales / Public Relations  
Job Level : Mid Level  
Employment Type : Full Time  
Job Location : Kathmandu  
Offered Salary : Negotiable

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## Job Specification

Education Level : Higher Secondary (+2/A Levels/Ib)  
Experience Required : More than or equal to 2 years

## Other Specification

- Minimum +2 level degree or equivalent
  - At least 2 year of work experience as a sales representative in pharmaceuticals industry
  - Excellent knowledge of MS Office
  - Highly motivated and target driven with a proven track record in sales
  - Excellent selling, communication and negotiation skills
  - Holding 2-wheeler driving license is a must
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## Job Description

- Present, promote and sell products using solid arguments to prospective customers
  - Perform cost-benefit and needs analysis of existing/potential distributor, relaters to meet their needs
  - Establish, develop and maintain positive business and customer relationships
  - Reach out to customer leads through cold calling
  - Achieve agreed upon sales targets and outcomes within schedule
  - Coordinate sales effort with team members and other departments
  - Supply management with reports on primary and secondary level sales data, customer needs, problems, interests, competitive activities, and potential for new products
  - Keep abreast of best practices and promotional trends
  - Continuously improve through feedback
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## Applying Procedure

Suitable candidates meeting the above criteria are requested to send their CV and covering letter to [MSNPRcruitment@mariestopes.org.np](mailto:MSNPRcruitment@mariestopes.org.np) by **November 20, 2018, 5:00 PM.**

***Only shortlisted candidates will be invited for further selection process. You are requested to clearly mention the position you are applying for in the subject of the email.***

***MSPT reserves all rights to qualify/disqualify applications in any case. MSPT accepts applications from Nepalese citizens only.***

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