

**A REPUTED  
COMPANY**

## **Sales Officers**

- **Vacancy for:** 4
- **Posted on:** July 11, 2018
- **Deadline:** July 18, 2018, 5:30 p.m.

### **Basic Job Information**

Job Category : Sales / Public Relations > FMCG sales  
Job Level : Mid Level  
Employment Type : Full Time  
Job Location : Nepalgunj, Narayanghat, Birgunj and Syagja  
Offered Salary : Negotiable

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### **Job Specification**

Education Level : Bachelor  
Experience Required : More than 2 years  
Professional Skill Required : Communication Skill, Negotiable Skill, Convincing Skill

### **Other Specification**

- At least Bachelor completed or equivalent
  - Knowledge and understanding of business development and sales activities
  - Good knowledge of MS Office and E-mail.
  - Excellent analytical and communication skills
  - Must have smart and pleasant personality
  - Should possess an ability to solve queries of clients
  - Should be good at dealing with high end clients
  - Result-Oriented
  - Highly motivated
  - Must have two wheeler Driving Licence
  - Candidates having own Motorcycle will be a plus point
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### **Job Description**

- Perform direct marketing and sales activities to generate sales as per the agreed sales and marketing plan
  - Present to the customer the latest updated offers issued and prepared by the sales/marketing manager in order to increase sales
  - Capable of explaining all the information of the products as well as communicating the use of all the products in the most professional way
  - Identify business prospects & contact potential clients
  - Conduct after sales follow up and maintain good relation with the clients
  - Participate in marketing research and assist in execution of marketing plan
  - Go on field visits, promote company services and act as a liaison between the company and clients
  - Develop marketing strategy for the company in line with company objectives.
  - Co-coordinating marketing campaign with sales and promotion.
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### **Applying Procedure**

Apply Link : <https://merojob.com/sales-officers-16/>

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