

**A REPUTED  
COMPANY**

## Sales Officers

- **Vacancy for:** 4
- **Posted on:** July 11, 2018
- **Deadline:** July 18, 2018, 5:30 p.m.

### Basic Job Information

Job Category	: Sales / Public Relations > FMCG sales
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Nepalgunj, Narayanghat, Birgunj and Syagja
Offered Salary	: Negotiable

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### Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: More than 2 years
Professional Skill Required	: Convincing Skill, Negotiable Skill, Communication

### Other Specification

- At least Bachelor completed or equivalent
  - Knowledge and understanding of business development and sales activities
  - Good knowledge of MS Office and E-mail.
  - Excellent analytical and communication skills
  - Must have smart and pleasant personality
  - Should possess an ability to solve queries of clients
  - Should be good at dealing with high end clients
  - Result-Oriented
  - Highly motivated
  - Must have two wheeler Driving Licence
  - Candidates having own Motorcycle will be a plus point
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### Job Description

- Perform direct marketing and sales activities to generate sales as per the agreed sales and marketing plan
  - Present to the customer the latest updated offers issued and prepared by the sales/marketing manager in order to increase sales
  - Capable of explaining all the information of the products as well as communicating the use of all the products in the most professional way
  - Identify business prospects & contact potential clients
  - Conduct after sales follow up and maintain good relation with the clients
  - Participate in marketing research and assist in execution of marketing plan
  - Go on field visits, promote company services and act as a liaison between the company and clients
  - Develop marketing strategy for the company in line with company objectives.
  - Co-coordinating marketing campaign with sales and promotion.
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### Applying Procedure

Apply Link : <https://merojob.com/sales-officers-16/>

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