

**A REPUTED
COMPANY**

Sales Officers

- **Vacancy for:** 4
- **Posted on:** July 11, 2018
- **Deadline:** July 18, 2018, 5:30 p.m.

Basic Job Information

Job Category : Sales / Public Relations > FMCG sales
Job Level : Mid Level
Employment Type : Full Time
Job Location : Nepalgunj, Narayanghat, Birgunj and Syagja
Offered Salary : Negotiable

Job Specification

Education Level : Bachelor
Experience Required : More than 2 years
Professional Skill Required : Communication Skill, Negotiable Skill, Convincing Skill

Other Specification

- At least Bachelor completed or equivalent
 - Knowledge and understanding of business development and sales activities
 - Good knowledge of MS Office and E-mail.
 - Excellent analytical and communication skills
 - Must have smart and pleasant personality
 - Should possess an ability to solve queries of clients
 - Should be good at dealing with high end clients
 - Result-Oriented
 - Highly motivated
 - Must have two wheeler Driving Licence
 - Candidates having own Motorcycle will be a plus point
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Job Description

- Perform direct marketing and sales activities to generate sales as per the agreed sales and marketing plan
 - Present to the customer the latest updated offers issued and prepared by the sales/marketing manager in order to increase sales
 - Capable of explaining all the information of the products as well as communicating the use of all the products in the most professional way
 - Identify business prospects & contact potential clients
 - Conduct after sales follow up and maintain good relation with the clients
 - Participate in marketing research and assist in execution of marketing plan
 - Go on field visits, promote company services and act as a liaison between the company and clients
 - Develop marketing strategy for the company in line with company objectives.
 - Co-coordinating marketing campaign with sales and promotion.
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Applying Procedure

Apply Link : <https://merojob.com/sales-officers-16/>

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