



Sales Officer / Sr. Sales Officer

- **Vacancy for:** 4
- **Posted on:** Jan. 8, 2018
- **Deadline:** Jan. 25, 2018, 11:55 p.m.

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Kathmandu, Pokhara, Narayanghat, Biratnagar, Nepalgunj, Birtamode, Butwal, Janakpur
Offered Salary	: Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than 1 year

Other Specification

- Proficient in MS Office Package
 - Proven Communication and Management Skills
 - Candidate with valid 2wheeler driving license and own vehicle would be preferred
 - Proficient in both verbal and written English
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Job Description

- Communicate annual / monthly plan to dealers.
- Describe schemes and incentive package to dealers.
- Execute monthly activities to mitigate business targets.
- Visit & tie-up with channel partners.
- Maintain minimum stock at dealer end.
- Maintain define segment wise stock at dealer end.
- Execute sales activities as per plan.
- Report on aging products and liquidate in time.
- Placement of monthly order segment wise/model wise.
- To co-ordinate with Accounts for recovery of delays in payments.
- To update the market information and share with the line manager on regular basis.
- To send Daily Sales report and visit report.
- Maintain healthy relationship with distributor/dealers/technicians.
- Maintains quality service by establishing and enforcing organization standards.

Salary would be commensurate with qualification and experience

Unit : Suryodaya Polymers/Mangalam Universal

TO APPLY:

Interested and qualified candidate can submit a resume including expected salary to careers@themangalamgroup.com. Only shortlisted candidate would be called for interview.

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-officer-sr-sales-officer-2/>

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