

Sales Officer (Male/Female)

• Vacancy for: 14

• Posted on: Oct. 7, 2018

• Deadline: Nov. 7, 2018, 11:55 p.m.

Basic Job Information

Job Category : Sales / Public Relations

Job Level : Mid Level Employment Type : Full Time

Job Location : Kathmandu, East, West and Central

Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)

Experience Required : More than or equal to 1 year

Professional Skill Required : Team Consulting, Possesses Good Customer Service, Communication,

Relationship Building, Good Leadership

Other Specification

· Must be a graduate in related field

- Experienced candidates will be given priority
- · Should have skills to build relationships with customers
- Should have market knowledge
- Should have team consulting and relationship building skills
- Should have possesses a good knowledge of the industry and how current market trends influence sales
- Good leadership and communications skills (written and verbal)
- Must possess good customer service skills
- Able to develop new sales strategies based upon prior experience
- Maintains a positive attitude and constantly encourage others
- Should be loyal to the Company

Job Locations

Kathmandu: Kathmandu, Lalitpur, Bhaktapur, Banepa, Panauti, Charikot, Dhangadi, Nuwakot

East: Birtamode, Damak, Itahari, Biratnagar, Dharan, Lahan

Central: Mirchaiya, Golbazar, Janakpur, Bardibas, Sindhuli, Chapur, Lalbandi, Birgunj, Hetauda **West:** Narayanghat, Butwal, Bhairahawa, Dang, Nepalgunj, Mahendranagar, Dhangadi, Damauli,

Pokhara

Job Description

- Maintaining client records and Generating leads
- · Meeting or exceeding sales goals
- Giving sales presentations to a range of prospective clients
- Coordinating sales efforts with marketing programs
- Obtaining deposits and balance of payment from clients
- Preparing and submitting sales contracts for orders
- · Visiting clients and potential clients to evaluate needs or promote products and services
- · Answering client questions about credit terms, products, prices and availability

Applying Procedure:

Interested candidates are requested to send their updated CV at neplynepal@gmail.com

OR,

Applying Procedure

Apply Link : https://merojob.com/sales-officer-344/

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