



## Sales Manager (Station Biratnagar/Kathmandu)

- **Vacancy for:** 1
- **Posted on:** July 12, 2018
- **Deadline:** July 22, 2018, 11:55 p.m.

### Basic Job Information

Job Category : Sales / Public Relations  
Job Level : Senior Level  
Employment Type : Full Time  
Job Location : Inside and Outside valley  
Offered Salary : Negotiable

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### Job Specification

Education Level : Master  
Experience Required : More than or equals to 7 years

### Other Specification

- Postgraduate in Management with Minimum 7 years of relevant experience
  - Proficiency in Nepali, Hindi/ Maithili and English
  - Excellent communication skills and negotiation skills
  - Should be a team player
  - Motorbike driving license is required
  - Candidate having own motorcycle preferred
  - Should be willing to travel
  - Having strong work & general ethics
  - Should be self motivated
  - Should have knowledge of MS office package
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### Job Description

- Manage, recruit, set objectives, coach and monitor performance of sales executives
- Report to the CEO
- Play key role in the development of sales policy
- Keep track of competitor activities in market place
- Work with large profile customers
- Settle customer complaints
- Determine ways to streamline and improve sales process
- Analyze current trends to achieve future sales goals
- Design and implement a strategic sales plan that expands company's customer base and ensure its strong presence in the market
- Plan and conduct technician- & dealer-meets

**Compensation :** Will be at par with the value candidate brings to the organization

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### Applying Procedure

Apply Link : <https://merojob.com/sales-manager-station-biratnagarkathmandu/>

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