



Sales Manager

- **Vacancy for:** 1
- **Posted on:** Oct. 25, 2017
- **Deadline:** Nov. 26, 2017, 11:55 p.m.

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: VOITH Complex, Dhumbarahi- 4
Offered Salary	: Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 3 years

Other Specification

- Nepali National
 - Age: 25 -40
 - Graduate in related discipline
 - Willing to learn and capable to work with team spirit with a demanding workload
 - Strong commercial awareness and understanding.
 - Pro-active, hands-on, interpersonal and communicating skill
 - Good command in both English and Nepali (Written and spoken)
 - Able to manage all the Sales works
 - Proficiency in operating Computer Packages
 - Goal-getter, extrovert, energetic, self-initiative, ambitious
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Job Description

- Identifies business opportunities by identifying prospects and evaluating; researching and analyzing sales options
- Sales small car segments of Toyota motors by establishing contact and developing relationships with prospects; recommending solutions
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending Toyota cars
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies
- Contributes to team effort by accomplishing related results as needed

Aggressive with strong drives for success. WE OFFER high growth opportunities with excellent compensation package which includes transportation and other perks as per company rules. A successful candidate will receive attractive remuneration and packages commensurate with experiences.

TO APPLY:

Interested candidates are requested to apply with your updated resume at hrd@voith.com.np. Applications will be treated in strict confidence. Reference(s) will not be contacted unless the applicant gives prior approval. Telephone calls shall not be entertained.

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-manager-104/>

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