



Sales Manager

- **Vacancy for:** 1
- **Posted on:** Sept. 15, 2017
- **Deadline:** Dec. 3, 2017, 11:55 p.m.

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 4 years

Other Specification

- Age: 25 -40
 - Nepali National.
 - Graduate in related discipline
 - Willing to learn and capable to work with team spirit with a demanding workload
 - Strong commercial awareness and understanding
 - Bachelor/Master's degree in sales and marketing management.
 - About 4-6 years of experience in mechanical or automotive electric field of vehicles/motorcycles
 - Pro-active, hands-on, interpersonal and communicating skill
 - Good command in both English and Nepali (Written and spoken)
 - Able to manage all the Sales works
 - Proficiency in operating Computer Packages
 - Goal-getter, extrovert, energetic, self-initiative, ambitious
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Job Description

- Maintaining and increasing sales of your company's products
- Reaching the targets and goals set for your area
- Establishing, maintaining and expanding your customer base
- Servicing the needs of your existing customers
- Increasing business opportunities through various routes to market
- Setting sales targets for individual reps and your team as a whole
- Recruiting and training sales staff
- Allocating areas to sales representatives
- Developing sales strategies and setting targets
- Monitoring your team's performance and motivating them to reach targets
- Compiling and analyzing sales figures
- Possibly dealing with some major customer accounts yourself
- Collecting customer feedback and market research
- Reporting to senior managers
- Keeping up to date with products and competitor

Applying Procedure:

Interested Candidates matching the requirement are requested to forward their CV and Application Letter at nezhongindustries@gmail.com

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-manager-100/>

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