



Sales Executive

- **Vacancy for:** 2
- **Posted on:** Oct. 28, 2018
- **Deadline:** Nov. 30, 2018, 11:55 p.m.

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Mid Level
Employment Type : Full Time
Job Location : Kathmandu, Central Development Region, Nepal Bhairahawa, Mid-Western Development Region, Nepal
Offered Salary : NRs. 20,000.00 - 25,000.00 Monthly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than 1 year
Professional Skill Required : Sales, Negotiation Skill, Communication

Other Specification

- Bachelor's degree in marketing/sales
 - Proven experience as a sales executive or relevant role
 - Proficiency in English
 - Excellent knowledge of MS Office
 - Thorough understanding of marketing and negotiating techniques
 - Fast learner and passion for sales
 - Self-motivated with a results-driven approach
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Job Description

- Responsible for one single product and will have to meet sales targets for attractive incentives on top of the base salary
 - Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options
 - Sells products by establishing contact and developing relationships with prospects; recommending solutions
 - Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements
 - Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors
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Applying Procedure

Apply Link : <https://merojob.com/sales-executive-415/>

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