



Sales Executive

- **Vacancy for:** 1
- **Posted on:** Sept. 10, 2017
- **Deadline:** Oct. 11, 2017, 11:55 p.m.

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Mid Level
Employment Type : Full Time
Job Location : Naxal, Katmandu
Offered Salary : NRs. 15,000.00 Monthly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 1 year
Professional Skill Required : Indisputable Integrity, Communication

Other Specification

- An intern or fresh graduate, willing to learn and move forward quickly to grow business in the following field: IT solutions and services.
 - Some understanding of software technologies in general; capacity to quickly understand and promote Wisdom Mirror offering
 - Experience handling opportunity pipelines from lead generation to relationship cultivation
 - Ability to communicate vision and potential opportunities with leads strong communication skills – both written and verbal
 - Indisputable integrity, credibility, and character
 - Previous experience in conceptualizing, planning, and implementing new products or services for businesses a plus
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Job Description

We're looking for a knowledgeable sales individual looking for an opportunity to work with a growth-focused IT / software company in the software space.

Your goal:

- Acquire new clients for our products and services and grow relationships with existing clients.

Key Responsibilities:

- Understand the strengths and weaknesses of different technology solutions; effectively articulate Wisdom Mirror's product offerings and solution offerings and capabilities in CRM and EMR space
- Assume a leadership role in stage 0 deals, including New Business Meeting presentations and material creation
- Develop and sustain relationships new leads through personal meetings, networking, presentations and/or other business or social gatherings
- Identify specific sales opportunities and successfully transition the opportunities to capture teams
- Understand and stay current with technology trends and new solutions in the market
- Demonstrate versatility – Achieve scalable results through ideation and creativity. Develop goals and targets and beat them out. Comfortably speak both marketing & technology with leads and current customers
- Focus on originating profitable deals that can be successfully closed and delivered as sold

Benefits:

- Chance to work for a growth-focused IT / software company with stimulating and compelling projects
 - Work in open and flexible environment
 - Opportunity to learn and grow
 - Benefits package to be discussed during interview
 - Benefits are provided on the basis of per sales
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Applying Procedure

Apply Link : <https://merojob.com/sales-executive-305/>

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