



## Sales Executive

- **Vacancy for:** 1
- **Posted on:** Sept. 10, 2017
- **Deadline:** Oct. 11, 2017, 11:55 p.m.

### Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Naxal, Katmandu
Offered Salary	: NRs. 15,000 Monthly

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### Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: More than or equal to 1 year
Professional Skill Required	: Indisputable Integrity, Communication

### Other Specification

- An intern or fresh graduate, willing to learn and move forward quickly to grow business in the following field: IT solutions and services.
  - Some understanding of software technologies in general; capacity to quickly understand and promote Wisdom Mirror offering
  - Experience handling opportunity pipelines from lead generation to relationship cultivation
  - Ability to communicate vision and potential opportunities with leads strong communication skills – both written and verbal
  - Indisputable integrity, credibility, and character
  - Previous experience in conceptualizing, planning, and implementing new products or services for businesses a plus
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### Job Description

We're looking for a knowledgeable sales individual looking for an opportunity to work with a growth-focused IT / software company in the software space.

#### Your goal:

- Acquire new clients for our products and services and grow relationships with existing clients.

#### Key Responsibilities:

- Understand the strengths and weaknesses of different technology solutions; effectively articulate Wisdom Mirror's product offerings and solution offerings and capabilities in CRM and EMR space
- Assume a leadership role in stage 0 deals, including New Business Meeting presentations and material creation
- Develop and sustain relationships new leads through personal meetings, networking, presentations and/or other business or social gatherings
- Identify specific sales opportunities and successfully transition the opportunities to capture teams
- Understand and stay current with technology trends and new solutions in the market
- Demonstrate versatility – Achieve scalable results through ideation and creativity. Develop goals and targets and beat them out. Comfortably speak both marketing & technology with leads and current customers
- Focus on originating profitable deals that can be successfully closed and delivered as sold

#### Benefits:

- Chance to work for a growth-focused IT / software company with stimulating and compelling projects
- Work in open and flexible environment
- Opportunity to learn and grow
- Benefits package to be discussed during interview

- Benefits are provided on the basis of per sales
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### **Applying Procedure**

Apply Link : <https://merojob.com/sales-executive-305/>

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