



Sales Engineer

- **Vacancy for:** 6
- **Posted on:** July 1, 2017
- **Deadline:** Aug. 20, 2017, midnight

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Entry Level
Job Location	: Udyog Vihar Phase V, Udyog Vihar, Gurgaon, Haryana, India
Offered Salary	: Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 1 year

Other Specification

Minimum qualifications required for this position are as follows:

- Qualification- B. Tech with a good score / MBA desirable

Skills & Attributes:

- Excellent Communication Skill (Written Verbal) & interpersonal skills.
 - Preparing MIS reports, Power point presentations within the time frame.
 - Full comprehension of office management systems and procedures.
 - Proven ability to handle confidential information with discretion.
 - Exemplary planning and time management skills.
 - Up-to-date with advancements in office gadgets and applications.
 - Ability to multitask and prioritize daily workload.
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Job Description

Reports to: Assistant Manager - Sales

Job Purpose:

- A Sales Engineer will prepare and deliver products and services to existing customers and prospective customers. S/he shall confer with customers and engineers to assess equipment needs and to determine system requirements and also helps clients to solve problems with installed equipment. The position requires a high level of integrity, as you'll likely be exposed to confidential and sensitive information

Duties and Responsibilities:

Primary Job responsibilities are listed as below, however the scope of work does not remain limited to the below mentioned duties:

- Search for new clients who might benefit from company products or services and maximize client potential in designated regions
- Develop long-term relationships with clients, through managing and interpreting their requirements persuade clients that a product or service best satisfies their needs in terms of quality, price and delivery
- Responsible to handle technical sales inquiries accurately within defined TAT
- Responsible to do continuous follow-up with leads/clients
- Responsible to handle client retention process under the guidance of TL/Manager
- Ensure that all documentation, record, compliance are maintained properly to avoid any loss of record/information
- Work on after-sales support services and provide technical back up as required
- Prepare reports for head office and keep customer records
- Meet regular sales targets and coordinate sales projects

Working Conditions:

- Salary: 3 - 3.5 Lakh INR plus Incentive on sales done
- 5 days a week working with rotational shifts and night shifts

Applying Procedure:

Please send your updated CV at **E-mail:** career@thakurintl.com.np

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-engineer/>

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