



## Sales Engineer

- **Vacancy for:** 6
- **Posted on:** July 1, 2017
- **Deadline:** April 13, 2017, midnight

### Basic Job Information

Job Category : Sales / Public Relations  
Job Level : entry  
Job Location : kathmandu, Nepal  
Offered Salary : None

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### Job Specification

Experience Required : Not Required

### Other Specification

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### Job Description

- Person must have a flair to work in sales.
- Responsible to handle Voice over Internet sales inquiries received over phone, chat or email.
- Understand requirements of the clients and draft appropriate hosted solution for them.
- Pitch drafted solution to the clients and explain them the merits of the solution.
- Responsible to do continuous follow-up with leads/clients until the client is converted.
- Look for up-selling and cross-selling opportunities and capitalize on them.
- Collaborate with team to achieve better results.
- Responsible to handle client retention process under the guidance of TL / Manager.

#### Skills and Attributes:

- Candidates with a graduate degree in Eng./Science/Management. Those in final year can apply.
- Excellent convincing skills
- Excellent oral and written communication skills
- Excellent EQ

#### Other Details:

- **CTC:** 4,00,000 NR Approximately + Incentives
- 5 days a week working
- 9 hours shift

### TO APPLY,

Please send your updated CV at **E-mail:** [career@thakurintl.com.np](mailto:career@thakurintl.com.np)

**OR,**

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### Applying Procedure

Apply Link : <https://merojob.com/sales-engineer-5/>

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