



Sales Engineer (Male)

- **Vacancy for:** 10
- **Posted on:** June 12, 2018
- **Deadline:** July 12, 2018, 11:59 p.m.

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Entry Level
Employment Type : Contract
Job Location : Kathmandu, Central Development Region, Nepal
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Not Required

Job Description

- Person must have a flair to work in sales.
- Responsible to handle Voice over Internet sales inquiries received over phone, chat or email.
- Understand requirements of the clients and draft appropriate hosted solution for them.
- Pitch drafted solution to the clients and explain them the merits of the solution.
- Responsible to do continuous follow-up with leads/clients until the client is converted.
- Look for up-selling and cross-selling opportunities and capitalize on them.
- Collaborate with team to achieve better results.
- Responsible to handle client retention process under the guidance of TL/Manager.
- Prior experience as a Tele caller for UK/US or EU nations will be an added advantage.

Skills & Attributes:

- Candidates with a graduate degree in Engg. / Science/Management. Those in final year can apply
- Excellent convincing skills
- Excellent oral and written communication skills
- Excellent EQ

Other Details:

- CTC: 400,000 NPR Approximately (Annually) + Incentives
- 5 days a week working
- 9 hours' shift
- Job Location - Kathmandu, Nepal

Applying Procedure:

Interested candidates may send their applications at: hr@thakurintl.com.np

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-engineer-31/>

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