



Sales Engineer (Male)

- **Vacancy for:** 10
- **Posted on:** Feb. 8, 2018
- **Deadline:** Feb. 24, 2018, 11:55 p.m.

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Mid Level
Employment Type : Full Time
Job Location : Kathmandu, Central Development Region, Nepal
Offered Salary : NRs. 400,000.00 Yearly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Not Required

Job Description

- Person must have a flair to work in sales
- Responsible to handle Voice over Internet sales inquiries received over phone, chat or email
- Understand requirements of the clients and draft appropriate hosted solution for them
- Pitch drafted solution to the clients and explain them the merits of the solution
- Responsible to do continuous follow-up with leads/clients until the client is converted
- Look for up-selling and cross-selling opportunities and capitalize on them
- Collaborate with team to achieve better results
- Responsible to handle client retention process under the guidance of TL/Manager

Skills & Attributes:

- Candidates with a graduate degree in Engg./Science/Management. Those in final year can apply
- Excellent convincing skills
- Excellent oral and written communication skills
- Excellent EQ

Other Details:

- CTC: 4,00,000 NR Approximately + Incentives
 - 5 days a week working
 - 9 hours' shift
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Applying Procedure

Apply Link : <https://merojob.com/sales-engineer-25/>

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