Sales Engineer

- **Vacancy for:** 10
- **Posted on:** Dec. 28, 2017
- **Deadline:** Jan. 18, 2018, 11:59 p.m.

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Kathmandu, Central Development Region, Nepal
Offered Salary	: NRs. 400,000.00 Yearly

Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: Not Required

Job Description

- Person must have a flair to work in sales
- Responsible to handle Voice over Internet sales inquiries received over phone, chat or email
- Understand requirements of the clients and draft appropriate hosted solution for them
- Pitch drafted solution to the clients and explain them the merits of the solution
- Responsible to do continuous follow-up with leads/clients until the client is converted
- Look for up-selling and cross-selling opportunities and capitalize on them
- Collaborate with team to achieve better results
- Responsible to handle client retention process under the guidance of TL/Manager

Skills & Attributes:

- Candidates with a graduate degree in Engg./Science/Management. Those in final year can apply
- Excellent convincing skills
- Excellent oral and written communication skills
- Excellent EQ

Other Details:

- CTC: 4,00,000 NR Approximately + Incentives
- 5 days a week working
- 9 hours’ shift
- Job Location - Kathmandu, Nepal

Applying Procedure:

Interested Candidates must send CV at email: **career@thakurintl.com**

OR,

Applying Procedure

Apply Link : https://merojob.com/sales-engineer-23/

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