



Sales Engineer

- **Vacancy for:** 10
- **Posted on:** Oct. 11, 2017
- **Deadline:** Nov. 12, 2017, 11:55 p.m.

Basic Job Information

Job Category : IT & Telecommunication
Job Level : Mid Level
Employment Type : Full Time
Job Location : Kathmandu
Offered Salary : NRs. 400,000.00 Yearly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Not Required

Job Description

- Person must have a flair to work in sales.
- Responsible to handle Voice over Internet sales inquiries received over phone, chat or email.
- Understand requirements of the clients and draft appropriate hosted solution for them.
- Pitch drafted solution to the clients and explain them the merits of the solution.
- Responsible to do continuous follow-up with leads/clients until the client is converted.
- Look for up-selling and cross-selling opportunities and capitalize on them.
- Collaborate with team to achieve better results.
- Responsible to handle client retention process under the guidance of TL/Manager.

Skills & Attributes:

- Candidates with a graduate degree in Engg./Science/Management. Those in final year can apply.
- Excellent convincing skills.
- Excellent oral and written communication skills.
- Excellent EQ.

Other Details:

- CTC: 4,00,000 NR Approximately + Incentives
- 5 days a week working
- 9 hours' shift

Applying Procedure:

Interested candidates may send their applications at career@thakurintl.com.np or career@thakurintl.com

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-engineer-20/>

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