Sales Engineer



• Vacancy for: 6

• Posted on: July 1, 2017

• Deadline: June 19, 2017, midnight

Basic Job Information

Job Category : Sales / Public Relations

Job Level : entry

Job Location : kathmandu, Nepal

Offered Salary : None

Job Specification

Education Level : Under Graduate (Bachelor)

Experience Required: Not Required

Other Specification

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Job Description

- Person must have a flair to work in sales.
- Responsible to handle Voice over Internet sales inquiries received over phone, chat or email.
- Understand requirements of the clients and draft appropriate hosted solution for them.
- Pitch drafted solution to the clients and explain them the merits of the solution.
- Responsible to do continuous follow-up with leads/clients until the client is converted.
- Look for up-selling and cross-selling opportunities and capitalize on them.
- Collaborate with team to achieve better results.
- Responsible to handle client retention process under the guidance of TL / Manager.

Skills and Attributes:

- · Candidates with a graduate degree in Eng./Science/Management. Those in final year can apply.
- · Excellent convincing skills
- · Excellent oral and written communication skills
- Excellent EQ

Other Details:

- CTC: 4,00,000 NR Approximately + Incentives
- 5 days a week working
- 9 hours shift

TO APPLY.

Please send your updated CV at E-mail: career@thakurintl.com.np

OR,

Applying Procedure

Apply Link: https://merojob.com/sales-engineer-2/

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