



Sales Development Associate (Night/Evening Shift)

- **Vacancy for:** 3
- **Posted on:** Dec. 5, 2018
- **Deadline:** Dec. 23, 2018, 11:55 p.m.

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Mid Level
Employment Type : Full Time
Job Location : Kamaladi, Kathmandu
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Equal to 1 year

Other Specification

- Bachelor's Degree running or completed and training in the related field
- Preferably 1 year of experience in the related field

Required skills/Competencies:

- Excellent Communication in English both written & verbal
- Familiar with Google Apps (Spreadsheets, Docs, Slides) and Microsoft Excel
- Problem-solving & Proactive personality
- Ability to work independently & in a team with good time management skills
- Display learning attitude especially about AI

Note: Drop off Facility to Night & Evening Shift

Job Description

- Conduct research online to generate profiles of potential customers
 - Use in-house software to input data & generate customer profiles
 - Collaborate with sales team to bring in customers by understanding the sales pipeline
 - Communicate with Salespeople and HOD to facilitate Sales Operations
 - Maintain a daily overview dashboard for the top of the sales funnel
 - Tasks related to lead generation and outreach
 - Prepare weekly sales reports
 - Maintain dashboard for the top of the sales funnel
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Applying Procedure

Interested candidates must send curriculum vitae with application letter in hr@fusemachines.com

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