



## Sales Associates

- **Vacancy for:** 5
- **Posted on:** Sept. 6, 2017
- **Deadline:** Sept. 13, 2017, 6 p.m.

### Position Summary

The given job position is posted on behalf of the client organization of Real Solutions Private Limited, "**A Reputed Internet Service Provider**". The selected candidates will be hired under the contract of Real Solutions Private Limited and shall be deputed on the location assigned by the client organization.

**Job location:** Kathmandu, Nepal

**Offered salary:** Fixed

**Department:** Corporate Business Sales Unit

**Number of vacancies:** 5

### JOB SPECIFICATIONS

- Bachelor's completed
- Strong understanding of customers and market dynamics and requirements.
- Excellent written and verbal communication abilities.
- Ability to prioritize and manage multiple responsibilities.
- Should be license holder with own Bike.

### JOB DESCRIPTIONS

- Identifies business opportunities by identifying prospects
- Responsible for going door-to-door to proactively sell products and services
- Convince client to acquire service through persuasive technique
- Explain clients about our service, price and schemes
- Distribution of Brochures and pamphlets
- Develop prospect list or lead list
- Work an assigned territory or given leads, often up to 10-15 organization per day
- Prepares and maintains reports by collecting, analyzing, and summarizing information
- Follow-ups and review
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors

### Applying Procedure

Apply Link : <https://merojob.com/sales-associates/>

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