



Sales Officer (Associate/Senior)

- **Vacancy for:** 15
- **Posted on:** Aug. 8, 2018
- **Deadline:** Aug. 19, 2018, 11:55 p.m.

Basic Job Information

Job Category	: Sales / Public Relations > Channel sales
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Nepalgunj, Nepal Banepa, Nepal Dhangadhi, Nepal Kathmandu, Nepal Butwal, Nepal Janakpur, Nepal Narayangadh, Bharatpur, Nepal Dang, Nepal Ithari, Damak, Birtamod
Offered Salary	: NRs. 15,000.00 - 25,000.00 Monthly

Job Specification

Education Level	: Intermediate
Experience Required	: More than or equals to 1 year
Professional Skill Required	: Positivity, Basic Computer Skills

Other Specification

- Outgoing personality with excellent communication & negotiation skill
 - Should be able to meet the target and deliver results
 - Must be proficient in MS-Office
 - Should have an understanding of Channel / Project sales
 - Two wheeler driving license with own bike
 - Preference will be given to local candidates
 - Ready to work in the field
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Job Description

- Communicate the annual/monthly plan to dealers.
 - Describe schemes and incentive package to dealers.
 - Execute monthly activities to mitigate business targets.
 - Visit & tie-up with channel partners.
 - Maintain minimum stock at dealer end.
 - Maintain define segment wise stock at dealer end.
 - Execute sales activities as per plan.
 - Report on aging products and liquidate in time.
 - Placement of monthly order segment wise.
 - Collection of payments as per the terms and conditions
 - To co-ordinate with Accounts for recovery of delays in payments.
 - To update the market information and share with the line manager on regular basis.
 - To send Daily Sales report and visit report.
 - Maintain the healthy relationship with distributor/dealers/technicians.
 - Maintains quality service by establishing and enforcing organization standards
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Applying Procedure

Apply Link : <https://merojob.com/sales-associateofficersenior-officer/>

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