



Sales and Marketing Officer

- **Vacancy for:** 3
- **Posted on:** May 20, 2018
- **Deadline:** May 26, 2018, 11:55 p.m.

Basic Job Information

Job Category	: Marketing / Advertising / Customer Service > Sales Support/ assistant
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Pulchowk, Lalitpur
Offered Salary	: NRs. 35,000 - 55,000 Monthly

Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: More than or equal to 3 years
Professional Skill Required	: Logistic Management

Other Specification

- Bachelor's degree in Management or a related discipline
- 3+ years of professional sales experience in service related industry
- Must be fluent in oral and written English and Nepali
- Advanced computer literacy (inclusive of MS office)

Requirements:

- Proven sales experience
- Track record of over-achieving quota
- Strong relational skills and active listening
- Excellent communication and presentation skills
- Ability to multi-task, prioritize and manage time effectively

Sales and Marketing top skills & proficiencies:

- Strategic Prospecting Skills
 - Rapport Building on the Call
 - Buyer-Seller Agreement
 - Active Listening
 - Communication
 - Qualification Questioning
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Job Description

- Coordinate the sales team by managing schedules
- Work with current clients as well as others to generate demand of company's services
- Close new business deals by coordinating requirements, providing accurate competitive pricing, developing and negotiating contracts
- Develop good rapport and business relationship with clients, partners & other stakeholders
- Weekly/Monthly/Quarterly sales activity reports for discussion with the In-charge

Application Instruction

Salary and benefits will not be the constrained for the deserving candidate.

Only shortlisted candidates will be called for the interview. All openings are for immediate requirements. The applicant may send the CV & Cover Letter mentioning the position from the date of the advert to email address: info@flashfreight.com

OR,

Applying Procedure

Apply Link : <https://merojob.com/sales-and-marketing-officer-79/>

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