

**REPUTED
COMPANY**

Sales Officer

- **Vacancy for:** 1
- **Posted on:** April 16, 2018
- **Deadline:** April 23, 2018, 5:15 p.m.

Basic Job Information

Job Category : Sales / Public Relations > Sales/ Marketing
Job Level : Senior Level
Employment Type : Full Time
Job Location : Chitwan, Central Development Region, Nepal
Offered Salary : NRs. 40,000.00 - 42,000.00 Monthly

Job Specification

Education Level : Bachelor
Experience Required : More than 3 years

Other Specification

- Communication Skills
 - Negotiable skills
 - Ability to Work under Pressure
 - Decision Making
 - Convincing skills
 - Leadership
 - Fast Learner and passion for sales
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Job Description

- Conduct market research to identify selling possibilities and evaluate customer needs
 - Actively seek out new sales opportunities through cold calling, networking and social media
 - Set up meetings with potential clients and listen to their wishes and concerns
 - Prepare and deliver appropriate presentations on products/ services
 - Create frequent reviews and reports with sales and financial data
 - Ensure the availability of stock for sales and demonstrations
 - Participate on behalf of the company in exhibitions or conferences
 - Negotiate/close deals and handle complaints or objections
 - Collaborate with team to achieve better results
 - Distributor handling
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Applying Procedure

Apply Link : <https://merojob.com/sales-and-marketing-officer-75/>

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