



Regional Sales Manager (RSM)

- **Vacancy for:** 5
- **Posted on:** Jan. 29, 2018
- **Deadline:** March 2, 2018, 11:55 p.m.

The Vision:

In the company's march towards majority market share, we will be beginning one of the most aggressive sales push in the country. To execute the same, we are creating an elite team of Sales & Marketing strategists, RSMs, for the following areas:

Far-Western Region (Hills)

Included districts: Dadeuldhura, Darchula, Baitadi, Bajhang, Bajura, Doti, Achcham, Jumla, Jajarkot, Kalikot, Dailekh, Surkhet, Rolpa and Pyuthan.

Western Region (Hills)

Included districts: Argakhanchi, Gulmi, Palpa, Parbat, Syanjha, Baglung, Kaski, Lamjung, Gorkha and Tanahun

Central Region (Hills):

Included districts: Dhading, Nuwakot, Rasuwa, Sindhupalchok, Dolakha, Ramechap, Kavrepalanchok and Sindhuli.

Eastern Region (Hills):

Included districts: Okhaldhunga, Khotang, Bhojpur, Udaypur, Terhathum, Dhankuta, Panchthar and Ilam.

Eastern Region (Terai):

Included districts: Siraha, Saptari, Sunsari, Morang and Jhapa.

Job Details

The selected individual would be responsible for the following in their region:

- Market and Product strategy development and execution.
- Relationship Management with regional employees, partners, and stakeholders.
- Management, appraisal and recruitment of Area Managers and Sales Supervisors.
- Reporting of Market Dynamics & corresponding Data Analytics.

Required Skill-Set:

The selected individual is expected to be equipped with the following skills:

- 10 or more years in Sales & Marketing of FMCG products
- Leadership skills to lead the regional S&M field force
- Exemplary interpersonal communication skills
- Presence of mind to swiftly execute strategies in the market
- Knack to read market sentiments to devise efficient strategies

Salary, Remuneration, and Benefits:

- Remuneration: Rs. 75,000+/month package
- Salary: Rs. 40,000/month
- TADA & all other miscellaneous expenses: Rs. 35,000/month

Perks:

- Company motorcycle for individual use, worth Rs. 2,00,000+
- Sales-based monetary incentives
- Control over Company Van in the region
- Office at the Regional Headquarters of the company

TO APPLY:

Interested candidates are requested to send their updated resume along with cover letter to wizardfragrance.udyog@gmail.com

OR,

Applying Procedure

Apply Link : <https://merojob.com/regional-sales-manager-rsm/>

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