

# Regional Manager (FMCG)

• Vacancy for: 3

• Posted on: July 1, 2017

• Deadline: Aug. 11, 2017, midnight

## **Basic Job Information**

Job Category : General Mgmt. / Administration / Operations

Job Level : Senior Level

Job Location : Kathmandu, Central Development Region, Nepal

Offered Salary : Negotiable

# **Job Specification**

Education Level : Graduate (Masters) Experience Required : More than 3 years

#### **Other Specification**

MBA or equivalent degree

- 3 years of Experience in relevant field field
- Willing to travel in multiple location as required
- Excellent communication skills

## **Job Description**

- Create regional sales plans and quotas in alignment with business objectives
- Create sales goals for each store and communicate them to store management
- Address potential problems and suggest prompt solutions
- Ability to lead and motivate a high-performance sales team
- Evaluate store and individual performances
- · Report on regional sales results
- Inform senior management of any discrepancies or issues with sales team goals and results

#### **Applying Procedure**

Apply Link: https://merojob.com/regional-manager-fmcg/

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