



Newspaper Subscription Sales Manager

- **Vacancy for:** 10
- **Posted on:** Nov. 16, 2018
- **Deadline:** Nov. 26, 2018, 11:55 p.m.

Basic Job Information

Job Category : Journalism / Editor / Media
Job Level : Senior Level
Employment Type : Full Time
Job Location : Kathmandu
Offered Salary : NRs. 50,000.00 Monthly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Not Required

Other Specification

- Minimum Bachelor's degree or equivalent work experience
 - Should have great communication, organizational and time management skills
 - Self-motivated and focused on goal attainment
 - Previous newspaper subscription sales experience an asset.
 - Results oriented in achieving and exceeding sales goals.
 - Exceptional verbal and written communication skills and Excellent interpersonal skills
 - Strong analytical skills and strong problem solving skills
 - Project management and strong time management skills
 - Solid understanding of the subscription sales process
 - Strong organization skills with the ability to manage multiple tasks simultaneously
 - Proficient knowledge of Outlook, MS Word, MS Excel and PowerPoint
 - Ability to make quick, accurate and timely decisions within the scope of the position
 - Proven Consultative Sales approach
 - Experience of gathering leads through online, print and social media
 - Well developed interpersonal skills, internally and externally
 - Tenacious, creative, professional and consultative approach to sales
 - Experience of and a proven track record for consistently hitting deadlines and revenue targets
 - Experience of working with a CRM such as Salesforce
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Job Description

- Manage door-to-door in order to achieve newspaper subscription circulation targets
 - Ensure all related circulation sales staff and third-party vendors are engaged, productive and properly trained to execute these sales initiatives
 - Experience in developing new business relationships in subscriptions sales
 - Ability to mentor and tutor subscriptions sales team
 - Capacity to excel at both sales and management
 - A driven and persistent nature that facilitates success in Newspaper subscriptions sales
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Applying Procedure

Apply Link : <https://merojob.com/newspaper-subscription-sales-manager-2/>

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