



Newspaper Subscription Sales Manager

- **Vacancy for:** 10
- **Posted on:** Nov. 16, 2018
- **Deadline:** Nov. 26, 2018, 11:55 p.m.

Basic Job Information

Job Category	: Journalism / Editor / Media
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: NRs. 50,000 Monthly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Not Required

Other Specification

- Minimum Bachelor's degree or equivalent work experience
- Should have great communication, organizational and time management skills
- Self-motivated and focused on goal attainment
- Previous newspaper subscription sales experience an asset.
- Results oriented in achieving and exceeding sales goals.
- Exceptional verbal and written communication skills and Excellent interpersonal skills
- Strong analytical skills and strong problem solving skills
- Project management and strong time management skills
- Solid understanding of the subscription sales process
- Strong organization skills with the ability to manage multiple tasks simultaneously
- Proficient knowledge of Outlook, MS Word, MS Excel and PowerPoint
- Ability to make quick, accurate and timely decisions within the scope of the position
- Proven Consultative Sales approach
- Experience of gathering leads through online, print and social media
- Well developed interpersonal skills, internally and externally
- Tenacious, creative, professional and consultative approach to sales
- Experience of and a proven track record for consistently hitting deadlines and revenue targets
- Experience of working with a CRM such as Salesforce

Job Description

- Manage door-to-door in order to achieve newspaper subscription circulation targets
- Ensure all related circulation sales staff and third-party vendors are engaged, productive and properly trained to execute these sales initiatives
- Experience in developing new business relationships in subscriptions sales
- Ability to mentor and tutor subscriptions sales team
- Capacity to excel at both sales and management
- A driven and persistent nature that facilitates success in Newspaper subscriptions sales

Applying Procedure

Apply Link : <https://merojob.com/newspaper-subscription-sales-manager-2/>

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