



National Sales Manager (NSM)-FMCG

- **Vacancy for:** 1
- **Posted on:** July 1, 2017
- **Deadline:** Aug. 11, 2017, midnight

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Senior Level
Job Location : Kathmandu
Offered Salary : Negotiable

Job Specification

Education Level : Graduate (Masters)
Experience Required : More than 5 years

Other Specification

- MBA or equivalent degree
 - 5 years of Experience in relevant field
 - Willing to travel in multiple location as needed
 - Strong interpersonal and communication skills
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Job Description

- Lead nationwide sales team members to achieve sales targets
 - Developing and implementing effective sales strategies
 - Perform research and identify new potential customers and new market opportunities
 - Develop competencies and processes required to create an effective and efficient sales organization
 - Ensure sales volume is at its maximum, maintaining product mix, and selling price
 - Stay up-to-date with new product launches and ensure sales team members are on board
 - Maintain competitive knowledge to create and adjust sales strategies
 - Participate in market strategy building by providing useful information from sales activities
 - Report on sales results
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Applying Procedure

Apply Link : <https://merojob.com/national-sales-manager-nsm-fmcg/>

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