



Manager - Product Development

- **Vacancy for:** 1
- **Posted on:** July 1, 2017
- **Deadline:** June 13, 2014, midnight

Basic Job Information

Job Category : Hospitality
Job Level : senior
Job Location : Kathmandu
Offered Salary : None

Job Specification

Education Level : Graduate (Masters)
Experience Required : Not Required

Other Specification

- Being flexible and adaptable
 - Having high attention to details
 - Being able to work with a team
 - Having good negotiation skills
 - Being creative
 - Having good communication skills
 - Being able to solve problems
 - Having IT skills
 - Maintain the discipline and having sound personality
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Job Description

- Meet the Travel Suppliers for most competitive rate and services with: Special contract rates for different market segments, Payment terms, Others
 - Receive hotels/transport/other services rates in time and prepare Sales Manual for the use of Sales personnel as per the market segmentation as: Indian Market - Leisure Tour/ Adventure Tour / Holy Mt Kailash and Muktinath Tour East Asian Market- Leisure Tour/ Adventure Tour & General Foreign Market- Leisure Tours/ Adventure Tours
 - Prepare most competitive & effective products as per market segmentation and promote the product through Sales personnel/ Exhibition/ Marts etc.
 - List-out holidays- New year, school vacation, marriage season, government office holidays & outing period of each & every target market for effective sales, promotion & marketing planning
 - Prepare /rev ise/ promote the website of Fishtail Tours &Travel
 - Evaluate relationship with suppliers, develop effective relationship with them
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Applying Procedure

Apply Link : <https://merojob.com/manager-product-development/>

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