



Technical Advisor- Sales

- **Vacancy for:** 2
- **Posted on:** Sept. 11, 2018
- **Deadline:** Sept. 30, 2018, 11:55 p.m.

Major Roles and Responsibilities:

- Ensure to visit the construction site of all types of consumers construction area
- Ensure to provide expert views to owners/ contractors/ masons on uses of construction material on construction site
- Monitor and follow up construction site progress and provide further technical support if required
- Demonstration of quality of companies products by demonstrating parameters of material and chemical used on companies brand
- Demonstrate comprehensive strength of companies' products in construction site and convince them to use companies brand for their construction
- Develop user guideline template and browsers to distribute to customers and consumers
- Coordinate with field sales team for any consumers complain on our products and prompt action to resolve issues
- Ensure to meet distributors, influencers groups (Contractors, masons etc.) as per agreed month plan
- Demonstrate high level of integrity with team and customers, consumers
- Demonstrate technical test of companies' products vs. competitors' products in construction site
- Report immediately to concern department if any discrepancies found on quality of product while testing quality in markets

Job Specification:

- Technical Management, Technical Understanding, Developing Standards, Management Proficiency, Managing Processes, General Consulting Skills, Client Relationships, Product Knowledge, Selling to Customer Needs, Hiring, Technical Leadership
- Ability to work independently and as part of a team
- Ability to respond effectively to sensitive inquiries or complaints
- Ability to take initiative and prioritize tasks; good time-management, organizational, problem-prevention and problem-solving skills
- Strong analytical ability with active listening skills
- Ability to maintain confidentiality of sensitive information
- Willingness to adapt to changing business needs and deadlines
- Ability to study and apply new information
- Ability to exhibit a professional, business like appearance and demeanor at all times
- Ability to work as a strategic business partner to enhance sales of the company
- Strong willingness to frequent field visit
- A great attitude

Education and Experience:

- Bachelor in Civil, Chemical or Cement Engineering or above equivalent degree
- Strong business acumen on Cement Industries in Nepalese context

Applying Procedure:

Qualified candidates are requested to submit their resume and motivation letter, clearly marking for the post of "Technical Advisor-Sales" at hr@riddhisiddhicements.com not later than **30th September 2018**

Only candidates who are under serious consideration will be contacted for the further selection process. The company reserve to right to accept/reject any /all applications without out assigning any reason whatsoever. Canvassing at any stage of the processes shall lead to automatic disqualification

OR,

Applying Procedure

Apply Link : <https://merojob.com/head-technical-team/>

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