

## Head - Agency Channel



- **Vacancy for:** 1
- **Posted on:** Feb. 12, 2018
- **Deadline:** Feb. 24, 2018, 11:55 p.m.

### Job Summary

- Responsible to drive Agency Channel through branches and other point of sales. Working closely with branches to onboard quality agents and motivate them to bring in business.
- Conducting Trainings and Awareness Sessions. Should play the role to train other staff of the company so that they can provide quality trainings to Agents. Enhancing Agents' activation rate by way of various engagement activities.

### Requirements:

- Strong leadership, motivational and strategic skills
- Excellent communication and presentation skills, and ability to communicate effectively at all levels
- Decision Making
- Performance Management
- Minimum of 5 years of Experience in Life Insurance Company or has worked as Agency Manager for more than 5 years

### Applying Procedure

Apply Link : <https://merojob.com/head-agency-channel/>

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