



Executive - Client Relation

- **Vacancy for:** 1
- **Posted on:** May 22, 2018
- **Deadline:** June 2, 2018, 11:59 p.m.

Basic Job Information

Job Category : Sales / Public Relations
Job Level : Mid Level
Employment Type : Full Time
Job Location : Gairidhara, Kathmandu, Central Development Region, Nepal
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 1 year
Professional Skill Required : MS Excel, Basic Computer

Other Specification

- Completed Bachelors in Science/ Bachelors in Management
 - Candidates with experience are preferred. However, freshers are encouraged to apply. Good command over written and spoken English
 - Basic computer skills, good working knowledge with MS Office package and ability to work with spreadsheets efficiently
 - Profound knowledge in making service contract agreements
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Job Description

- Needs to be able to strategically plan and participate in service contract negotiations.
- Negotiate service contract freight rates and terms & conditions
- Need to respond to spot shipment rate requests and implement tariffs.
- Participate in and prepare for strategy meetings
- Regularly report on trade either weekly or monthly.
- Maintain pricing subject matter expertise, staying abreast of developments and best practices
- Coordinating activities across multiple markets and geographies
- Deeply analyzing profitability and profitability leakage
- Monitoring and enforcing pricing targets and policies

Applying Procedure:

Interested candidate can send their resume to frontdesk@briskforwarding.com

OR,

Applying Procedure

Apply Link : <https://merojob.com/executive-client-relation/>

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