

# **Customer Service Specialist**

• Vacancy for: 2

• Posted on: Nov. 24, 2018

• Deadline: Dec. 12, 2018, 11:55 p.m.

## **Basic Job Information**

Job Category : Sales / Public Relations > Sales Support/ assistant, Wholesale/ Retail sales

Job Level : Entry Level Employment Type : Full Time

Job Location : Sorkhutte, Kathmandu
Offered Salary : NRs. 15,000.00 Monthly

# **Job Specification**

Education Level : Higher Secondary (+2/A Levels/lb)

Experience Required : More than or equal to 1 year

Professional Skill Required: MS Office Suite, Social Media Marketing

#### **Other Specification**

- Proven customer support experience or experience as a client service representative.
- Track record of over-achieving quota.
- Strong phone contact handling skills and active listening
- · Familiarity with CRM systems and practices
- Customer orientation and ability to adapt/respond to different types of characters
- Excellent communication and presentation skills
- Ability to multi-task, prioritize, and manage time effectively
- High school degree

## **Job Description**

- Manage large amounts of incoming calls, online social media queries.
- · Generate sales leads.
- Identify and assess customers' needs to achieve satisfaction
- Build sustainable relationships and trust with customer accounts through open and interactive communication
- · Provide accurate, valid and complete information by using the right methods/tools
- Meet personal/customer service team sales targets and call handling guotas.
- Handle customer complaints, provide appropriate solutions and alternatives within the time limits; follow up to ensure resolution. Keep records of customer interactions, process customer accounts and file documents
- Follow communication procedures, guidelines and policies.
- Take the extra mile to engage customers.

### **Applying Procedure**

Apply Link: https://merojob.com/customer-service-specialist/

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