



## Customer Relationship Manager

- **Vacancy for:** 1
- **Posted on:** Aug. 13, 2018
- **Deadline:** Aug. 23, 2018, 11:59 p.m.

### Basic Job Information

Job Category : Marketing / Advertising / Customer Service  
Job Level : Senior Level  
Employment Type : Full Time  
Job Location : Lalitpur, Nepal  
Offered Salary : Negotiable

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### Job Specification

Education Level : Under Graduate (Bachelor)  
Experience Required : More than or equal to 5 years

### Other Specification

- Have market insight, flexible and innovative customer relationship development capabilities, fast learner of new products and new technologies
  - Have open characteristic, would like to talk with different peoples with enthusiasm, and assist line manager to finish the defined task
  - Familiar with communication products, systems, understand industry technology, understand the basic composition of market and cost price, understand the basic structure and main points of commercial contract
  - At least 5 years working experience in telecommunication industry, with successful sales cases is preferred
  - Organizational planning and communication and coordination ability.
  - Bachelor degree or above and fluent in English speaking
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### Job Description

- Completion of the KPI indicators like Purchase order, Money collection, profit and other relevant appraisal indicators
- Organize all kinds and various levels of market activities, technical communications with customer, to enhance customer's understand and trust of the our company and our products, as well as to find project opportunities
- Responsible for pre-sale projects management, including making project plans, information collection, bidding and negotiations etc.
- Communicating with the pre-sales staff, to collect customer's requirements, work together with pre-sales team to make customer strategy
- Accurate identification of key customer decision-making chain, and mining, build, maintain, enhance the daily relationship
- Can work independently also good at teamwork, team management

**NOTE:** All the applicants are requested to go through our privacy policy by clicking on the link below before applying.

**Link:** <https://drive.google.com/open?id=1bOLzfx34Vkn-gIPP13e0QaWTb12OYEKtN>

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### Applying Procedure

Apply Link : <https://merojob.com/customer-relationship-manager-8/>

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