



Customer Relationship Manager

- **Vacancy for:** 1
- **Posted on:** April 10, 2018
- **Deadline:** April 20, 2018, 11:55 p.m.

Basic Job Information

Job Category : Marketing / Advertising / Customer Service
Job Level : Mid Level
Employment Type : Full Time
Job Location : Lalitpur, Nepal
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : Not Required

Job Description

- Completion of the KPI indicators like Purchase order, Money collection, profit and other relevant appraisal indicators
- Organize all kinds and various levels of market activities, technical communications with customer, to enhance customer's understand and trust of the our company and our products, as well as to find project opportunities
- Responsible for pre-sale projects management, including making project plans, information collection, bidding and negotiations etc.
- Fully communication with the pre-sales staff , to collect customer's requirements, work together with pre-sales team to make customer strategy
- Accurate identification of key customer decision-making chain, and mining, build, maintain, enhance the daily relationship
- Can work independently also good at teamwork, team management

Qualification:

- At least 5 years working experience in the communications industry, with successful sales cases is preferred
- Bachelor degree or above.
- Can use English as working language
- Organizational planning and communication and coordination ability
- Have market insight, flexible and innovative customer relationship development capabilities, fast learner of new products and new technologies
- Have open characteristic, would like to talk with different peoples with enthusiasm ,and assist line manager to finish the defined task
- Familiar with communication products, systems, understand industry technology, understand the basic composition of market and cost price, understand the basic structure and main points of commercial contract

NOTE: Company reserves the right to reject any/all applications without specifying any reason/s whatsoever.

Applying Procedure

Apply Link : <https://merojob.com/customer-relationship-manager-5/>

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