



Customer Relationship Director

- **Vacancy for:** 1
- **Posted on:** Jan. 8, 2018
- **Deadline:** Jan. 23, 2018, 11:55 p.m.

Basic Job Information

Job Category : Secretarial / Front Office / Data Entry
Job Level : Mid Level
Employment Type : Full Time
Job Location : Lalitpur
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 5 years

Job Description

- Completion of the KPI indicators like Purchase order, Money collection, profit and other relevant appraisal indicators
- Organize all kinds and various levels of market activities, technical communications with customer, to enhance customers understand and trust of our company and our products, as well as to find project opportunities
- Responsible for pre-sale projects management, including making project plans, information collection, bidding, and negotiations etc.
- Fully communication with the pre-sales staff, to collect customer's requirements, work together with pre-sales team to make customer strategy
- Accurate identification of key customer decision-making chain and mining build maintain, enhance the daily relationship
- Can work independently also good at teamwork, team management

Qualification:

- Have market insight, flexible and innovative customer relationship development capabilities, fast learner of new products and new technologies
 - Familiar with communication products, systems, understand industry technology, understand the basic composition of market and cost price, understand the basic structure and main points of commercial contract
 - At least 5 years working experience in the communications industry, with successful sales cases is preferred
 - Organizational planning and communication and coordination ability
 - Bachelor degree or above. Can use English as working language
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Applying Procedure

Apply Link : <https://merojob.com/customer-relationship-director-3/>

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