Business Development Officer

- **Vacancy for:** 1
- **Posted on:** Sept. 18, 2017
- **Deadline:** Oct. 26, 2017, 11:55 p.m.

Basic Job Information

Job Category	: Sales / Public Relations > Business Development/ New Accounts
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: Negotiable

Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: More than or equal to 2 years
Professional Skill Required	: Interpersonal Skills, Presentation, Communication

Other Specification

- Should be outspoken, flexible on time, cooperative and trustworthy
- Willingness to travel all over the Nepal for client visit
- Should possess good communication and interpersonal skill
- Should have effective convincing & negotiation skill
- Should have good presentation skill
- Should have smart and pleasant personality
- Should have strong analytical skill and interpersonal skill
- Should be proficient in computer skills (Email, Internet, Ms. Word, Ms. Excel, Ms. PowerPoint etc)
- Should be able to work in a Team
- Should be able to work on deadlines and bring result on time

Job Description

- Identify and communicate with the prospective corporate clients and/or individuals to explain the detail of products and convince them to take any of our products
- Visit, negotiate and deal with the prospective clients and different organizations, continuous follow up with clients for business opportunities
- Plan and implement sales strategy, set and meet the sales target
- Work closely with concerned authority to consistently improve our product line
- Maximize sales, business development and network to develop new business from existing and new client
- Day to day update and report in the system timely, make further planning and target after the analysis of it
- Perform all the activities as assigned by the concerned authority

Applying Procedure

Apply Link : https://merojob.com/business-development-officer-219/