



Business Development Manager

- **Vacancy for:** 1
- **Posted on:** Dec. 3, 2017
- **Deadline:** Dec. 13, 2017, 11:55 p.m.

Basic Job Information

Job Category : General Mgmt. / Administration / Operations
Job Level : Senior Level
Employment Type : Full Time
Job Location : Kupondole, Lalitpur
Offered Salary : Negotiable

Job Specification

Education Level : Graduate (Masters)
Experience Required : More than or equal to 3 years

Other Specification

- Must have completed Master in Business Administration, Bachelor in Engineering (Electrical Preferred)
- Must have at least 3 years in the relevant field
- Must have Good communication skills, good in using communications tools, able to work under pressure, willing to take challenges, willing to visit customer places, excellent reporting skills, excellent in Excel, word, powerpoint etc

Key Performance Indicators (KPI's):

- Revenue
 - Enquiry to order conversion ratio
 - Timely procurements
 - Customer satisfaction index
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Job Description

- Business development activities
- Marketing activities
- Material sourcing activities
- Tendering / Proposal preparation
- Coordination with clients, vendors, employees
- Making presentation of the company at various places
- Corporate social responsibilities activities
- Other related activities/tasks

Reports to: Managing Director

Applying Procedure

Apply Link : <https://merojob.com/business-development-manager-106/>

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