

**A REPUTED
COMPANY**

Business Development Executive

- **Vacancy for:** 2
- **Posted on:** Feb. 16, 2018
- **Deadline:** Feb. 24, 2018, 6:30 p.m.

Basic Job Information

Job Category : Marketing / Advertising / Customer Service > Business/Product Development
Job Level : Mid Level
Employment Type : Full Time
Job Location : Kathmandu, Central Development Region, Nepal
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than 2 years

Other Specification

- A Minimum 2 years experience in B2B sales/business development
 - A bachelor degree in business, marketing or computing
 - Experience with people management, market strategies and marketing communication
 - Proactive and highly goal oriented
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Job Description

- Manage the entire B2B sales cycle from strategic planning to tactical activities
 - Sales territory management
 - Develop and execute territory strategies to increase market share and revenue within a specific territory
 - Collaborate with marketing teams on running successful campaigns
 - Educate & train businesses on software systems
 - Uncover client needs and educate potential client on our system
 - Train and develop sales team
 - Identify and develop new business through networking
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Applying Procedure

Apply Link : <https://merojob.com/business-development-executive-103/>

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