



## Business Developer(Male/Female)

- **Vacancy for:** 3
- **Posted on:** Nov. 9, 2017
- **Deadline:** Nov. 25, 2017, 11:55 p.m.

### Basic Job Information

Job Category	: General Mgmt. / Administration / Operations
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Nepal/Abroad
Offered Salary	: Negotiable

### Job Specification

Education Level : Under Graduate (Bachelor)  
Experience Required : More than or equal to 2 years

### Other Specification

- Bachelor's degree in business, finance, or related field preferred
- Should be innovative and creative-minded, eager to think outside the box when it comes to meeting the Company/HR/Admin need
- Should develop marketing and business plans for the achievement of company goals
- Should have strong analytical and interpersonal skill
- Should have well-developed skills in written and spoken English-(Arabic/Malay & Chinese preferable)
- Should have good computer skills (Email, Internet, Ms Word, Ms Excel, Ms PowerPoint etc)
- Should be able to work in a Team with pressure
- Should be able to work on deadlines and bring result on time
- Should have strong knowledge in Recruitment/Manpower field
- Should have Light Vehicle Driving License

### Job Description

- Maximize deployment of candidates
- Build and maintain key client relationships, identify business opportunities and maintain extensive knowledge of current market condition
- Develop business proposals for existing and new clients/ company
- Develop innovative strategies for retaining clients; this includes undertaking interviews in order to get feedback and incorporate it into the growth plan
- Communicate with the prospective corporate clients and/or individuals to explain the services and convince them to take any of our services
- Maximize deployment of clients, business development and network to develop new business from existing and new client/company
- Research and build relationships with new clients/company

### Applying Procedure

Apply Link : <https://merojob.com/business-developer-mf-2/>

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