



Business Developer(Male/Female)

- **Vacancy for:** 3
- **Posted on:** Nov. 9, 2017
- **Deadline:** Nov. 25, 2017, 11:55 p.m.

Basic Job Information

Job Category : General Mgmt. / Administration / Operations
Job Level : Senior Level
Employment Type : Full Time
Job Location : Nepal/Abroad
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 2 years

Other Specification

- Bachelor's degree in business, finance, or related field preferred
 - Should be innovative and creative-minded, eager to think outside the box when it comes to meeting the Company/HR/Admin need
 - Should develop marketing and business plans for the achievement of company goals
 - Should have strong analytical and interpersonal skill
 - Should have well-developed skills in written and spoken English-(Arabic/Malay & Chinese preferable)
 - Should have good computer skills (Email, Internet, Ms Word, Ms Excel, Ms PowerPoint etc)
 - Should be able to work in a Team with pressure
 - Should be able to work on deadlines and bring result on time
 - Should have strong knowledge in Recruitment/Manpower field
 - Should have Light Vehicle Driving License
-

Job Description

- Maximize deployment of candidates
 - Build and maintain key client relationships, identify business opportunities and maintain extensive knowledge of current market condition
 - Develop business proposals for existing and new clients/ company
 - Develop innovative strategies for retaining clients; this includes undertaking interviews in order to get feedback and incorporate it into the growth plan
 - Communicate with the prospective corporate clients and/or individuals to explain the services and convince them to take any of our services
 - Maximize deployment of clients, business development and network to develop new business from existing and new client/company
 - Research and build relationships with new clients/company
-

Applying Procedure

Apply Link : <https://merojob.com/business-developerperf-2/>

Generated By

