



## Assistant Manager Sales-Asian Market

- **Vacancy for:** 1
- **Posted on:** July 1, 2017
- **Deadline:** Dec. 1, 2013, midnight

### Basic Job Information

Job Category : Hospitality  
Job Level : mid  
Job Location : Kathmandu  
Offered Salary : None

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### Job Specification

Experience Required : Not Required

### Other Specification

- Being flexible and adaptable.
  - Having high attention to details.
  - Being able to work with a team.
  - Having good negotiation skills.
  - Being creative.
  - Having good communication skills.
  - Being able to solve problems.
  - Having IT skills.
  - Maintain the discipline and having sound personality.
  - Transparency & Loyalty as per company's rules and regulations
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### Job Description

- Promoting and marketing the business, sometimes to new or niche markets;
  - Develop Tours' products for different market segments;
  - Sourcing products and destinations to meet consumer demands sustainable tourism;
  - Taking part in familiarization visits to new destinations in order to gain information on issues and amenities of interest to consumers;
  - Liaising with travel partners, including airlines and hotels, to manage bookings and schedules, often one year in advance;
  - Dealing with customer enquiries and aiming to meet their expectations;
  - Overseeing the smooth, efficient running of the business.
  - Constantly motivating the sales team to hit their targets and ensure company profitability;
  - Meeting regularly with team leaders to give them sales figures and plan how they approach their work;
  - Meeting company directors who advise on strategy and finding out about any local issues and future trends;
  - Communicating with sales consultants and providing encouragement, help and advice;
  - Dealing with disciplinary matters and customer complaints.
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### Applying Procedure

Apply Link : <https://merojob.com/assistant-manager-sales-asian-market/>

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