



Area Sales Manager

- **Vacancy for:** 2
- **Posted on:** March 19, 2018
- **Deadline:** March 31, 2018, 6 p.m.

Basic Job Information

Job Category	: Sales / Public Relations > Sales and Marketing
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Kathmandu, Bhairahawa,
Offered Salary	: NRs. 45,000 - 60,000 Monthly

Job Specification

Education Level : Under Graduate (Bachelor)
Experience Required : More than or equal to 3 years

Other Specification

- Proficient in MS Office Package
- Proven Communication and Management Skills
- Candidate with valid 2 wheeler driving license and own vehicle would be preferred
- Proficient in both verbal and written English

Job Description

- Maintaining and increasing sales of your company's products
- Reaching the targets and goals set for your area
- Establishing, maintaining and expanding your customer base
- Develop and manage efficient distribution networks for sales
- Develop efficient and creative sales and marketing strategies for the assigned territory and target setting for the sales team
- Managing, training and motivating existing sales team to drive revenue growth
- Collecting customer and market feedback and reporting the same to the organization
- Monitoring sales team performance, analyzing sales data, periodical forecasting and reporting to Sales heads
- Maintain a healthy relationship with distributor/dealers/technicians.
- Maintains quality service by establishing and enforcing organization standards.
- Assess customers' needs and provide assistance and information on a product feature.
- Remain knowledgeable on products offered and discuss available options
- Team up with co-workers to ensure proper customer service

TO APPLY:

Interested and qualified candidate can submit a resume including expected salary to careers@themangalamgroup.com. Only shortlisted candidate would be called for interview.

OR,

Applying Procedure

Apply Link : <https://merojob.com/area-sales-manager-78/>

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