Area Sales Manager

- **Vacancy for:** 1
- **Posted on:** Nov. 19, 2018
- **Deadline:** Dec. 22, 2018, 11:55 p.m.

Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Mid Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: Negotiable

Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: More than or equal to 3 years

Other Specification

- Minimum Bachelor's Degree in Business Management with more than 3 years in managerial position in related field
- Preferred MBA (Specialization in Marketing is a must)

Job Description

- Prepare and submit Target Achievement Plan and Weekly & monthly sales plan
- Organize and monitor sales team and distributors performance
- Implement scheme as per the guidelines
- Availability of products at the right place
- Prepare and submit competitor & industries analysis
- Prepare and submit daily sales of distributors & scheme effectiveness report
- Cooperate with dealer incharge, wholesalers and representatives of area allotted for the achievement of sales target
- Measure distributors and staff performance according to set parameters

Applying Procedure:

Interested candidates fulfilling the above mentioned criteria are requested to send their updated CV, mentioning the position you are applying and the preferred location as the subject, within **30 days** from the date of advertisement to the email address **recruitment@jginepal.com**

Only shortlisted candidates will be called for interview

OR,

Applying Procedure

Apply Link : https://merojob.com/area-sales-manager-122/

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