

Area Sales Manager

• Vacancy for: 1

• Posted on: Sept. 28, 2018

• Deadline: Oct. 28, 2018, 11:55 p.m.

Basic Job Information

Job Category : Sales / Public Relations

Job Level : Senior Level
Employment Type : Full Time
Job Location : Kathmandu
Offered Salary : Negotiable

Job Specification

Education Level : Under Graduate (Bachelor)

Experience Required : Not Required

Professional Skill Required: Communication, Presentation

Other Specification

• Must have completed B.Sc / B.pharm

- Minimum having 5 to 7 years of working experience in related field
- Should have excellent communication and presentation skills
- · Should have strong numerical and analytical abilities
- Should have proficiency in Microsoft Office Programs, such as Word and Excel
- · Candidates must own two wheeler with valid license

Job Description

- Develop and manage efficient distribution networks and monitor sales
- Develop an overall business plan including sales strategies and target setting for the sales team and review sales team, performance, analyzing sales data, periodical forecasting and reporting to HO
- Visit potential and current clients / doctor in order to provide products information, answer client question and concern and build brand awareness along with the team
- Build relationship with potential and current clients through follows up with potential and current clients through phone, email and sometimes regular visits

Note: Age Must be within 40 years

Applying Procedure:

Candidates are requested to kindly apply with an updated resume, recent PP size photo directly to agrawal.anup007@gmail.com and n.zaman@anfords.com before **30th October 2018**. Date and place of interview shall be informed to the shortlisted candidates by phone or email. Only short listed candidates shall be called for interview.

OR,

Applying Procedure

Apply Link: https://merojob.com/area-sales-manager-107/

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