



## Area Sales Manager

- **Vacancy for:** 1
- **Posted on:** Sept. 28, 2018
- **Deadline:** Oct. 28, 2018, 11:55 p.m.

### Basic Job Information

Job Category	: Sales / Public Relations
Job Level	: Senior Level
Employment Type	: Full Time
Job Location	: Kathmandu
Offered Salary	: Negotiable

### Job Specification

Education Level	: Under Graduate (Bachelor)
Experience Required	: Not Required
Professional Skill Required	: Communication, Presentation

### Other Specification

- Must have completed [B.Sc](#) / B.pharm
- Minimum having 5 to 7 years of working experience in related field
- Should have excellent communication and presentation skills
- Should have strong numerical and analytical abilities
- Should have proficiency in Microsoft Office Programs, such as Word and Excel
- Candidates must own two wheeler with valid license

### Job Description

- Develop and manage efficient distribution networks and monitor sales
- Develop an overall business plan including sales strategies and target setting for the sales team and review sales team, performance, analyzing sales data, periodical forecasting and reporting to HO
- Visit potential and current clients / doctor in order to provide products information, answer client question and concern and build brand awareness along with the team
- Build relationship with potential and current clients through follows up with potential and current clients through phone, email and sometimes regular visits

**Note:** Age Must be within 40 years

### Applying Procedure:

Candidates are requested to kindly apply with an updated resume, recent PP size photo directly to [agrawal.anup007@gmail.com](mailto:agrawal.anup007@gmail.com) and [n.zaman@anfords.com](mailto:n.zaman@anfords.com) before **30th October 2018**. Date and place of interview shall be informed to the shortlisted candidates by phone or email. Only short listed candidates shall be called for interview.

**OR,**

### Applying Procedure

Apply Link : <https://merojob.com/area-sales-manager-107/>

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