

**A REPUTED  
COMPANY**

## **Area Sales Executive**

- **Vacancy for:** 7
- **Posted on:** Dec. 4, 2018
- **Deadline:** Dec. 18, 2018, 5 p.m.

### **Basic Job Information**

Job Category : Sales / Public Relations > Sales Support/ assistant, Wholesale/ Retail sales  
Job Level : Mid Level  
Employment Type : Full Time  
Job Location : Kathmandu, Biratnagar, Pokhara, Butwal, Birgunj, Janakpur, Dhangadi, Neplagunj  
Offered Salary : NRs. 20,000.00 Monthly

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### **Job Specification**

Education Level : Under Graduate (Bachelor)  
Experience Required : More than 2 years  
Professional Skill Required : Negotiable Skill And Communication Skill

### **Other Specification**

- At least Bachelor completed or equivalent
  - Knowledge and understanding of business development and sales activities
  - Excellent Negotiable and communication skills
  - Must have smart and pleasant personality
  - Should possess an ability to solve queries of clients
  - Should be good at dealing with high end clients
  - Result-Oriented
  - Must have two wheeler Driving Licence
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### **Job Description**

- Perform direct marketing and sales activities to generate sales as per the agreed sales and marketing plan
  - Capable of explaining all the information of the products as well as communicating the use of all the products in the most professional way
  - Identify business prospects & contact potential clients
  - Conduct after sales follow up and maintain good relation with the clients
  - Go on field visits, promote company services and act as a liaison between the company and clients
  - Responsible for contributing to the development of the institutional sales strategy handling walk in Customers & Clients
  - Achieved the sales target
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### **Applying Procedure**

Apply Link : <https://merojob.com/area-sales-executive-8/>

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